IFF 3rd Associations Meeting
Tampere, Finland
11th and 12th of October, 2015
Welcome and Opening
Key points of Development and Actions Taken
Mr. Tomas Eriksson,
IFF President
IFF 3rd Association Meeting
11th to 12th of December 2015
Actions taken towards the Olympic Movement and the IOC

- During the last two years there has been a lot of lobbying towards the Olympic movement, the NOC’s, the IOC and the Organisers of the Multi-Sport Games to secure Floorball participation:
  - World Games 2021 Birmingham, USA
  - SEA Games 2017 Malaysia and 2019 Philippines
  - European Master Games 2019 tbd
  - Asia Indoor and Marshal Arts Games 2017/2021
  - Euro Games 2019 Sochi, Russia
  - Youth Olympic Games 2018, Buenos Aires, Argentina
  - FISU Winter Universiade 2021 in Switzerland
- Carefully analyzed the Olympic Agenda 2020 recommendations and acted in accordance to fulfil these, in order to be compliant with the IOC requirements.
  - Good Governance Policy and Ethics Commission in place
  - Development work with new Countries and Seminars
  - Developing our Events and the IFF Marketing portfolio
    - IFF CC Brand Manager
  - Social Media and streaming
Vision for the rest of the decade:
- Be an active and recognised Partner of the International Sports Community
  - Nationally and Internationally
- Build on the quality of the Floorball operations and our product
  - Major Events Nationally and Internationally
- Closing the Gap between existing Countries, both on and outside the field of play
- Increase the Visibility and Knowledge of the Sport among the General Public
- Grow the number of Members and Players
Next Steps Action Plan

- Secure our participation in the Multi-Sport Events after the Wroclaw World Games 2017
  - Active contact and lobby with the respective NOC’s
- Fulfil the Olympic Agenda 2020 20+20 recommendations and still keep our "young" look and feel towards the IOC.
- Develop and enhance our Major Events, especially from a marketing perspective
  - Development of the National Leagues in more aspects than just the Super Finals
  - Increase the Marketing Value and Importance of the Major Events
  - Increase the average number of Spectators in the Leagues and the Major Events
Enhancing the Importance of our Major Events

- As a step in this process it is a pleasure for the IFF to announce, that the organization of the IFF World Floorball Championships have been granted to the following organisers by the IFF Central Board yesterday.
  - Women’s 11th IFF WFC 2019, Bern and Basel, Switzerland
  - Men’s 12th IFF WFC 2020, Helsinki, Finland
Agenda – Day 1

1. Welcome and Opening by the IFF President Mr. Tomas Eriksson
   - key points of development and actions taken
2. Presenting the agenda for the meeting
   - Introduction: Champions Cup Brand Manager Mr. Milan Rantakari
3. The Continued IOC Road Map – Mr. Tomas Eriksson
   - Report from the Meeting with the IOC President Thomas Bach
   - Situation in the International Sports Movement
4. International Lobbying and the needed actions – Mr. Stephen King
   - Brainstorming: What are the most important lobbying channels?
5. Multi-Sport Games Status – Requirements/Next Steps – Mr. John Liljelund
   - The World Games – Wroclaw 2017
   - South East-Asian Games 2017 – Kuala Lumpur, Malaysia
Pair Work: How to include the Multi-Sport Games in Your Daily Activities

Lunch Break 13:00 – 13.45
6. The SSBL Presentation – Mr. Ismo Haaponiemi, SSBL President

7. The New IFF Licence system for Participation in Major Events (SK/JL)
   - SWOT analysis of the effect of the 1.0 Licence system in theme groups
   - Presentation of the Proposal for the 2.0 Licence System

7. Key Note Speaker – Organising Events from a City Perspective
   Mr. Perttu Pesä, Director, Major Events Office, City of Tampere

9. Information topics
   - Special Olympics – SOEE Mr. Mariusz Damentko

End of Day one summary (TE)
Milan Rantakari
IFF Champions Cup Brand Manager

- Education: B.Sc., MBA
- Lived in Finland, India, Hungary, South Africa, Tanzania, Zambia
- Work experience:
  - 15 years mainly in charge of Marketing & Branding in big postal & logistics corporation. Also in charge of event marketing and sponsorships.
  - Worked abroad e.g. in Embassies, hotels, safari/ travel company
  - 1.8.2015– IFF Champions Cup Brand Manager
- Floorball background, experience
  - 20 years in the sport - Club, national & international level
  - Tapanilan Erä Floorball Club Womens & mens league teams
    - Member of the board 2005-2015
  - Member of the SSBL Appeal Committee  2004-2005
  - Member of the SSBL National Team Committee 2006-2008
  - Member of the SSBL Central Board 2013- (international issues)
  - Member if the IFF Central Board 2014-
  - Member of the Champions Cup Steering Group 2012-2015
The Continued IOC Road Map

Mr. Tomas Eriksson,
IFF President
IFF 3rd Association Meeting
11th to 12th of December 2015
IFF overall objectives

• To continue the healthy development of the soon 30 year old organisation and spreading of the active sport in all parts of the World.

• IFF has built a strong strategic approach with the aim to showcase our Sport on the International scene, to increase the awareness of Floorball to the General Public

• To take the next step in the process of Olympic participation

• To be a very serious Partner of the IOC, in the field of International Development based on the Olympic Agenda 2020, fulfilling the 20+20 recommendations.
Sustainability in Floorball Flexibility and Adaptability

• Floorball is played and developed by the Youth
  – Both recreationally outdoors and indoors
  – In the Schools and Universities, even in the Armed forces
  – Different flexible formats (3vs3, 4vs4, 5vs5)
  – Mixed Playing – Gender, Different age and skill levels
  – Floorball is non-discriminatory on the basis of Cost $, Skill, Fitness or Physical Ability Level or Gender
  – Strong history of successfully attracting Youth disenfranchised by the mainstream sports

• Protect Clean Athletes
  – IFF runs an Athletes Outreach during our World Championships
  – Work actively with Athletes and Athletes Entourage Education.
    • Say No! to Doping Campaign

• Athletes Commission
  – Active part in the Education of Athletes
  – Promote the Athletes Career program

• Flexibility in the competition formats in relation to available field size and number of players

• Youth driven Social Media and YouTube channels
The Credibility in Floorball
Transparency and Good Governance

- No Doping or Betting Issues in Floorball
  - Betting and match-fixing rules in place for Competitions
  - Full WADA Compliance
- Good Governance Policies in Place
  - Code of Ethics
  - Good Governance Policy
  - Conflict of Interest Policy
  - Education of National Associations in the Floorball Development Seminars
- Ethics Commission
  - Consisting of outside members
- Transparency
  - All the decisions and documents are transparently displayed on the IFF web
- No Negative History of other Sports
  - No Corruption
  - No Internal Issues
Asking for Guidance

• We believe that we are a Reliable and Strong Partner to the IOC
• We believe that IFF could be considered a Best Practise Model among IF’s
• We are ready to give any support needed also in the future to the Olympic movement
• Our intermediate objective is to be a part of the Sports Initiation Program of the Olympic Games or the Youth Olympic Games, and soonest possible to take part in the YOG
Outcomes from the meeting

• The scheduled 15 minutes meeting lasted for a good 45 minutes!
• The IOC President invited the IFF to start preparations of using the Olympic Channel as a platform for broadcasting our Events and Event related video’s
  – It will work very well as raising the awareness of our sport to a new audience.
• President Bach gave credit that the IFF is working in the right direction with building the base of the organisation
  – Running seminars and spreading the sport
  – Building a strong Social media performance
  – Building the organisation on the series system in each country
• President Bach congratulated IFF for having no issues with doping, betting or fraud and having put the Good Governance Policies in Place.
• President Bach gave green light for a continued process concerning the possibilities for the Sports initiation Program (Buenos Aires 2018 and Tokyo 2020) and the Youth Olympic Games.
Olympic Dream

It requires a lot of all of us, to one day reach the ultimate goal – The Olympic Games
- We need to be open and ready for change
- We need to build and believe in our Brand
- We need to be more outside focused in our countries
  - No one will invite us in!
- But if we believe in it – it will based on the Olympic Agenda 2020 be possible to reach
Situation in the International Sports

- The International Sports Community, consisting of the IOC, the NOC’s, the IF’s, their respective organisations and the Multi-Sport organisations, is in the middle of a serious battle for power between the IOC and the IF’s, which effects everyone.
- This however also gives us a real opportunity to show the good values of our role model operations.
- It is vital that the National Floorball Associations now are active in their respective countries, showing the values of our sport.
- The Good Governance and Doping problems hitting FIFA and IAAF are also effecting the Floorball Community and therefore we need to continue the process of enhancing these principles in our every day activities.
- Transparency is the Key Word in the World of Sport
International Lobbying and the needed Actions

Mr. Stephen King,
IFF CB member
IFF 3rd Association Meeting
11th to 12th of December 2015
Introduction and Purpose

- The importance of lobbying is to spread the word about how good Floorball is and why the Sports Community needs us to be involved.
- The word needs to come in at all levels to go up and down the Tree of Influence

Defining what International Lobbying is

- The International Lobbying involves taking active steps and actions to make others aware of the existence of floorball, its benefits and why Floorball will be beneficial to them either by being in their multi sports games or their organisations

Floorball Tree of Influence

- Introduce the Tree of Influence and explain how it works
GROUPS SESSION

- Split into small groups of 4 and ask each group to brainstorm and discuss what actions they can take to influence within the Tree of Influence
- Each group should come up with 3 actions and one Crazy Idea out of the box in the field of lobbying
International Lobbying Brainstorm Results

The Groups discussion session addressed the question of needed actions for International lobbying and in their groups developed the following list of possible Lobbying actions.

The actions can be broadly split into 6 main groups as follows

MEDIA
- Connect with TV including local community TV
- Approach and get into media particularly at National level
- Social Media competitions
- Social media to be a focus of all licensed players in countries
- Approach Local media
- TV visibility to be considered in all actions

AMBASSADORS
- Use famous sports people at events/activities such as demonstrations
- Target influential people as ambassadors or to attend events etc
- Invite Ambassadors
- Use famous people/teams to promote events, activities etc
The Groups discussion session addressed the question of needed actions for International lobbying and in their groups developed the following list of possible Lobbying actions.

**COOPERATION**
- Connect floorball with other sports in your country
- Approach multi clubs to have Floorball included and look at cross marketing
- Working with similar sports for grants, use of resources and marketing
- Cooperation with other Federations for use of resources, marketing, grants etc
- Lobbying to other sports to have them become aware of Floorball so when the sport is raised at NSO and similar other sports will know of Floorball

**EVENTS**
- Present sport to local authorities, be involved in local events, festivals etc
- Involve floorball in levels other than “professional” such as schools, universities etc
- Get involved in other events such as Special Olympics
- Participate or hold Charity events
- Hold clinics, mini games etc at Intermission at sports, community and arts major events
- Showcase sport in public places such as public squares, beaches, shopping centres etc
International Lobbying
Brainstorm Results

CONTACTS
• Contact and establish good relationships with NOC
• Actively contacting Organisations, NOC, NSO
• Meet with other NSO’s

COMMITTEES/BOARDS
• Join NOC working groups, committees

CRAZY IDEAS suggested by the groups included
• Models playing floorball
• Playing Ice/Water Floorball
• Playing Beach Floorball
• Float or march in Xmas parade
• Hold an International Floorball Day that progresses across the world and link to social media campaign
• Put floorball in the IKEA store play area for children with plastic sticks and balls
• Viral marketing campaign
• Reality TV show that follows a club or international team for a period such as WFC
Multi-Sport Games Status
Requirements and Next Steps

John Liljelund
IFF 3rd Association Meeting
11th to 12th of December 2015
How will this change the IFF Operations

- The participation in Multi-Sport Events will have a direct impact on the following issues:
  - International and national competition calendar
    - World Games outside our regular season
    - SEA Games played 2017 in September
  - Introduction of new team sizes and number of officials
    - Organiser decides how many slots each Sport Can have
  - Possibility to have new field size and game format
    - Playing format 4vs4 etc
    - Field size 32x16 m
    - Game time and number of matches per team/day
  - It will change the regulations in respect to freeing of players
    - The IFF CB changed the regulations so that the IF’s have to inform four months in advance if they are using the possibility for training camps a week prior the Event.
  - It will put pressure to promote the Events internally, to gain more awareness and visibility for Floorball
    - The same situation as for Champions Cup and EuroFloorball Cup
  - Change in the structure of the Friendly Internationals and tournaments
    - The organisers will need test-events for the new sport of Floorball
IFF in Multi Sport Events

- Floorball is on the program of the following Multi-Sport Events:
- **Wroclaw World Games 2017**
  - Playing Dates 27.-30.7.2017 WKK Arena (1200 spectators)
  - Six teams, based on the WFC 2016
    - Top #3 ranked
    - Best ranked neighboring team to Poland
    - Top ranked non-european team, if ranked among top #12
    - Host nation – Poland
  - Team size: 14 players + 1 coach
    - IFF are in the process to apply for the possibility to have 2-3 extra officials
  - Financial system
    - LOC pays for Board & Lodging, Local transports, referees
    - Participants pays for the travel to/from Wroclaw
- Urban Games are CANCELLED due to the SportAccord situation
- Negotiations ongoing for SEA Games
- Strong interest from IMGA for Floorball in the 2019 European Master Games
World Games 2017

• **First and most important chance for Floorball**  (hopefully not the only)
• To show our sport to IOC and other sports and motivate our movement
• 2 years project! – need to start now!
• Attitude in different countries
  – National approach towards WG
  – National support from Government or NOC – importance of the event

• Knowledge of World Games in the floorball family
  – Promotion in all countries
  – Challenge of timing (late July)
  – Importance even if your team would not participate + special story for WFC 2016

• Level of the floorball event during WG in Poland
  – Help to building the awareness in Poland – test events
  – Situation with local fans / spectators
  – Bringing the fans
  – Sports level – preparation of national teams
  – Media during WG
Direction of Floorball Inclusion in Multi-Sport Events

• To Enter the Olympic Games, we as a Sport have four Routes of Entry to follow
  – IOC Program Commission Process
    => Difficult at the present before 2028
  – Additional Event proposed by Organising Committee
    => Needs strong Floorball in the Organising City
  – Sports Initiation Programme in Olympic Games and Youth Olympic Games (Sports Climbing, Wushu och Skatebording in Nanning)
    => Through the IOC Structure and providing an activation tool for the Event
  – World Games and Master Games
    => Strong presence and visibility in the Wroclaw World Games 2017 and European Master Games 2019
Direction of Floorball Inclusion in Multi-Sport Events

The Targeted New Multi-Sport Games for Floorball in the coming years are:

- **SEA Games 2017** – Kuala Lumpur, Malaysia
- **SEA Games 2019** – the Philippines
- **EuroGames 2019** – Kazan and Sochi, Russia (not confirmed yet)
  - Based on the discussions with European Olympic Council President Patrick Hickey the organiser has the opportunity to choose sports
- **Asia Indoor Games 2021**
  - Organiser yet to be decided, Thailand has applied for organisation
- **World Games 2021** – Birmingham, USA
  - Activations planned with the organiser
- **Universiade 202+**
  - Discussions ongoing on the possibilities, as there are only three demonstration sports for the Cities to choose from.
Pair work

• Please discuss:
  – How to include the Multi-Sport Games and the IOC Road Map in Your Daily Activities
SSBL 30 years Anniversary

Ismo Haaponiemi
IFF 3rd Association Meeting
11th to 12th of December 2015
The New IFF Licence System for Participation in Major Events

Stephen King, IFF CB member
John Liljelund, IFF secretary general

IFF 3rd Association Meeting
11th to 12th of December 2015
SWOT Analysis

- The CB members are to lead the groups in the SWOT analysis discussions
- How has the Implementation of the IFF Licence System effected the life of the IFF member associations and the IFF Events.
- Please describe the following situations:
  - Strengths
  - Weaknesses
  - Opportunities
  - Threats
IFF Licence System 2.0 Proposal

In preparing this discussion paper and suggested new draft IFF Licence requirements the following issues were considered:

- How much does IFF want to use the Licence Conditions to help the following:
  - Development in new countries
  - Confirm present status and push existing countries to improve their operations and organisational governance etc
  - Continue the path towards meeting the Olympic Agenda 2020 recommendations and the IFF IOC Road Map objectives
  - Use to identify and continue to push the EOTO process and related tasks for areas of deficiency

- Does the IFF develop a fixed and firm set of requirements or is there some flexibility allowed for individual circumstances:
  - Do we need to consider recognition issues for each country
  - Do we need to consider political issues with new countries and regions
  - Which events does this apply for all WFC, U19 WFC, EFT, CC or Regional?
  - What constitutes National Championships as many countries currently only play an Open tournament due to number of teams and/or distance costs
IFF Licence System 2.0 Proposal

How does the IFF check compliance – audit/when

• The decision of the IFF License 2.0 will finally be taken by the IFF General Assembly in 2016
• An Initial Audit of the Member Associations will take place during 2017
• Based on this a yearly check-list of topics to be developed shall be made together with the National Association. This check-list shall be on the IFF License 2.0 web page
• The implementation of the IFF License 2.0 will be used for the registration of the 2020 Men’s World Championships in 2018

Timeframes for compliance, what should they be

• The defined license criteria’s must be fulfilled by December 2018, when the registration takes place.
• The Development Check-list topics shall be planned and executed before 31st of May 2020.
• A new Audit shall be made in 2021
• After considering the above issues the following revised Licence structure and requirements are proposed for CB discussion and decision
1.0 Licence Requirements

- That the licence requirements be split into 3 tiers that will achieve the following goals
- Allow developing countries to participate in an entry level competition, at an early stage in their development without the need to meet all the requirements with their normally limited resources.
  This will allow those newer countries to participate in regional tournaments such as IFF Challenge, APAC, SEA Game challenge etc. and also to play Friendly Internationals against other countries.
- Tiers are set for countries to develop their internal systems etc and to progressively move into the higher level of international tournaments.
IFF Licence System 2.0 Proposal

2.0 Licence Tiers

TIER 1
- Basic requirements to participate in Regional Floorball tournaments (organised by IFF National Associations) and Friendly International matches at country level

TIER 2
- Basic requirements to participate in WFCQ, EFCQ and Continental/Regional tournaments (ie Regional Multi Sports Games such as SEA Games)

TIER 3
- Basic requirements to participate in WFC tournaments, U19 WFC or Global Multi-Sport Games
- Requirements for participation at the relevant Tier Tournament are detailed on the attached IFF License Matrix
3.0 INCENTIVES

- There is need to use the system to encourage countries to continue their internal development. It is proposed this is done through a combination of incentives and conditions so the program is not open ended. In the long term it is not felt that countries should be rewarded for not growing and aiming to participate in the higher level tournaments.
- Incentives (not applicable to Friendly Internationals between countries not part of a recognised tournament)
- Tier 1 countries receive a discount on participation fees at regional tournaments starting at 30% reducing by 10% for each year. The aim is in 3 years time they progress to the next level of Tier and tournament. The mechanics to action this can be through a subsidy from IFF or provision of sticks and balls to the equivalent value or holding an IFF Development training session
- The incentives are not available after 5 years membership of IFF. Therefore to achieve full benefit the member will need to participate within 2 years of membership
- Tier 2 countries receive a development training session or IFF works to setup an EOTO project for that country or a 1 off grant for first time participating at a Tier 2 tournament
- Tier 3 countries receive a 1 off grant for their first time participating at a Tier 3 tournament
3.2 Conditions

- Countries have 2 years from initial membership of IFF to participate in a Tier 1 tournament to qualify for the Tier 1 incentives.
- Countries have 2 years to advance to a Tier 2 tournament after their initial Tier 1 tournament participation before the incentives run out.
- Countries have an additional 2 years to advance to the Tier 3 tournaments.
- Countries that have been a member of the IFF for more than 4 years and have not participated in any Friendly International or tournament when this Licence System 2.0 will be implemented has a time frame of 12 months to participate in the any Event.
IFF Licence System 2.0 Proposal

The following actions are proposed

• CB to discuss the concept and proposed requirements, in its meeting in December 2015.

• The CB approved Concept will be presented to the IFF Associations Meeting 2015

• A final proposal be developed including wording changes to current regulations during 2016

• CB approve final proposal for the IFF GA 2016.
Key Note Speaker
Organising Events from a City Perspective

Mr. Perttu Pesä,
Director, Major Events Office, City of Tampere
IFF 3rd Association Meeting
11th to 12th of December 2015
Day One Summary

Mr. Tomas Eriksson
IFF President
IFF 3rd Association Meeting
11th to 12th of December 2015
Opening of Day 2

Mr. Filip Suman  
IFF Vice President  
IFF 3rd Association Meeting  
11th to 12th of December 2015
Agenda – Day 2

10. Opening of Day 2 – IFF Vice President Filip Suman
11. The Each One - Teach One Project Update – Mr. Veli Halonen
   - Country Specific Best Practices and Good Examples
   - Czech Republic: Joint U19 Women Camp
   - Denmark: Cross-Country Good Governance Seminar
   - Estonia: EOTO Cooperation and WFCQ
   Pair discussions: What else is needed for the National Associations?
12. Brand marketing and the IFF Combined Sales Initiative – Mr. Filip Suman
13. Key Note Speaker – Sports, Match Fixing and Good Governance
   Mr. Harri Syväsalmi, Director of Sports, Finnish Ministry of Education
14. New IFF Materials
   - IFF School Curriculum
   - IFF Organisers handbook
16. Presentation of cooperation and upcoming IFF Events
   - 6th U19 Women WFC 2016 Bellville, Canada (CUFF)
   - 6th Champions Cup 2016, Borås, Sweden (SIBF)
   - 11th Men’s World Championships 2016, Riga, Latvia (LFS)
17. Conclusions and Closing of the meeting (TE)
Cooperation with Special Olympics

Mr. Mariusz Damentko,
SOEE Sports Director,
IFF 3rd Association Meeting
11th to 12th of December 2015
IFF Associations Meeting

Mariusz Damentko, SOEE Sports Director
Steen Houman, SOEE Floorball Advisor
200 million people, or 2% of the global population, have intellectual disabilities, making it one of the largest disability populations in the world.
For those 200 million people with disabilities...

There are 800 million people who love them.

2 billion people who know them.

An entire planet of people who can care about them.
An Athlete’s Journey

- Excluded & Isolated
- Discovery of Talent
- Increased Confidence
- New Connections & Community
- Champions
  + coaches
  + volunteers
  + schoolmates
  + employers
  + educators
  + doctors
MISSION: To provide year-round sports training and athletic competition in a variety of Olympic-type sports for children and adults with intellectual disabilities, giving them continuing opportunities to develop physical fitness, demonstrate courage, experience joy and participate in a sharing of gifts, skills and friendship with their families, other Special Olympics athletes and the community.
32 Real Sports. 4,6 Million Athletes. Limitless Potential.
70,000 local events each year in 170 countries
Floorball

2012:
• Athletes – 4 530
• Coaches – 213
• Countries - 21

2014:
• Athletes- 10 560
• Coaches - 849
• Countries - 34
IFF ParaFloorball - Examples of success

Demo matches in all IFF Adult WFCs since 2011

Floorball was a demo sport in the Special Olympics World Winter Games 2013

- Cooperation between Special Olympics, IFF and KFF

- Special Olympics Floorball Ambassadors elected in 2012
Special Olympics
2015 World Summer Games
Los Angeles, CA
July 2015
7,000 athletes from 170 countries
500,000 spectators around the world

Special Olympics – IFF Partnership

- MoU signed in December 2011 in St.Gallen
- SO demonstrations in last 4 WChamps
- 3 SOEE Seminars conducted with IFF
- 2013 WWGs Floorball as demonstration with IFF
- IFF participation at 3 SOEE Sports Conferences
- IFF President visited 2015 WGs in LA
- SO- IFF Ambassadors (Mikka Kohonen, Tero Tiitu, Dominica Steglova and Nina Bartchi)
Special Olympics - Partnership signed with IPF & EPF
Plans

- 2016 WWG Pre-games in Graz – January 2016

- 2016 Floorball Global Seminar in Riga - TBD

- 2016 SO demo in Riga ?

- 2017 WWGs in Graz – 44 teams from 39 countries including Europe, Africa, Asia & Latin America
Working together with Special Olympics we can use the power of sport to help people with intellectual disabilities to have healthy, vibrant lives grounded in sports and the determination to demonstrate their personal best and improve their communication skills.
The Each One – Teach One Project Update

Mr. Veli Halonen
IFF Operations Coordinator
IFF 3rd Association Meeting
11th to 12th of December 2015
Short Recap of the Project

• The EOTO project is the result of the discussion with the member associations in the Associations meetings in 2011 and 2013 on how to streamline the operations of the whole movement.
• The overall objective is to close the gap between the IFF members, regardless if it is in the field of organisation, on the field of play or the number of competition and recreational members.
• The idea is to increase mainly the human resources for International Development through the bi-lateral projects.
• A total of 29 bi-lateral projects have been started in various levels.
• For the Olympic vision we need roughly around 70 active member associations, with the today number of 59 members.
  – There are from 3-5 countries on the way in on the 6-12 months time frame
    • Colombia, Croatia, Hong Kong, Luxembourg, Somalia and Uganda
  – An other 10-15 countries in a two year perspective.
• There needs to be more countries trying to reach the quarter finals and the semi finals of the IFF WFC’s
EOTO Status Today

• A number of good initiatives and contacts have been taken between the countries, but some are still in the planning stages

• Some Examples:
  – Good Governance Seminar for DEN, GER, NOR and Pol, runned by IFF
  – Study visits of GER to SUI Offices to learn best practices in administration
  – Switzerland and Germany, coaching and refereeing exchange program
  – Finland helping Estonia with the Coaching education and the preparations for the WFCQ 2016
  – Czech Republic and Slovakia have had mutual training camp for WU19 as a part of the EOTO
  – Denmark and Sweden coaching and refereeing co-operation
  – Referee exchange projects in Asia-> Singapore helping Malaysia, Indonesia, Philippines
  – Finland helping Canada to restructure the Canadian competition and to reorganize the player license system and pricing
EOTO Status Today

• Actions of the other countries?
• We need to speed up our Activities, since we are in a good position to take the next big step forward as a sport in the International Scene.
• There is a need of more active Coordination and Reporting in the process  
  – Who is responsible for this in your country?
• It is important to notice that the EOTO is not rocket science, but small deeds can catalyse huge changes in the countries participating.
• A part of the member associations are afraid of the EOTO, when they think that it is something difficult and complex.
Needs Today

- More Coaching education in for example Germany and Estonia
- WFCQ 2016: Referee co-ordination and seminar before the tournament in Bangkok
- Coaches for WFCQ 2016 Asian teams.
- More work on integration on the national level leading to more IFF members
- Which new potential country could you work with in each of the CC10

CLOSE THE GAP –
SPEED UP THE EOTO PROCESS –
COORDINATE AND REPORT

Keep it simple-
Every Step Counts
Best practises and good examples (countries)

Mr. Jan Jirovsky
Czech Floorball Union
Joint Women U19 Camp with Slovakia
INTERNATIONAL FLOORBALL FEDERATION (IFF)

Recognised by the IOC
Ordinary member of SportAccord

Each one teach one

NATIONAL TEAMS COOPERATION

Saturday 12\textsuperscript{th} of December 2015
National teams cooperation

PLANS AND GOALS (ADULT CATEGORIES)

• once a year to organize practice camp

• play quality friendly/practice matches

• organize meetings for team officials from both teams
National teams cooperation

SPORT ASPECTS

• practice matches – mainly U-19 teams

• practice together

• develop individual players abilities

• demonstration of playing system

• work with video materials, discussion about modern trends
National teams cooperation

REGENERATION AND HEALTHY FOOD

- regeneration
- menu
- supplements
ADDITIONAL ASPECTS OF COOPERATION

• participation of U-17 and U-15 Slovak „national teams“ at Czech regional „national teams“ championships for both boys and girls

• coaches education

• potential player´s and coaches' exchanges and transfers
WHAT WE EXPECT FROM THE PROJECT?
National teams cooperation

FOR SLOVAKS FLOORBALL
• matches against team from the TOP4
• sharing experiences for coaches and players
• increasing level of organization

FOR CZECH FLOORBALL
• playing quality matches without extra costs
• help our neighbor/friends
• built good opponents near the Czech Republic
THANK YOU FOR YOUR ATTENTION!
Best practises and good examples (countries)

Mr. Thorbjorn Ovedahl
Danish Floorball Union
Cross-Country Good Governance Seminar
Best practises and good examples (countries)

Mr. Ain Lillepalu
Estonian Floorball Fedration
EOTO Co-operation and WFCQ
Each One – Teach One Project (EOTO) in Estonia

Ain Lillepalu
Estonian Floorball Union
The start of the EOTO project in Estonia

• The EOTO project was started in 2014 by the International Floorball Federation (IFF)
• Estonia joined the program right away
• Estonia’s mentor for the project – Finland
• First meeting in 2014 in at the Men’s World Championships in Göteborg

5.01.2016
Areas of development

- Training for coaches (base training and two internationally qualified judges)
- Training of two internationally qualified judges
- Management and development of the Estonian Floorball Union

5.01.2016
Activities for 2016

• Two judges will go through training in 2016 in Eerikkilä to reach the international qualifications.
• Seminar for floorball coaches. Seminar open for new enthusiasts and school P.E. teachers.
• Men’s World Championships Qualification 2016 in Tallinn with the help of our Finnish colleagues.
• Use of the Finnish Floorball Union’s Gerflor flooring for the Men’s World Championships Qualification.

5.01.2016
Thank you for your attention!
EOTO Group work and what needs to be done in the future

- Help to find right partners for the EOTO
- More Good Governance Seminars
- Activating the projects
- More follow up
- More commitment from the member associations
- Better planning of the projects
- To create regional EOTO groups
- To set the objectives in the beginning of the bilateral projects
- Also to increase the number of ”unofficial” co-operation
EOTO Group work and what needs to be done in the future

- To increase the number of educators in Asia and use also video seminars
- To actually organize mutual events, not just plan
- Sharing information
- To connect members with same problems at the same level
- Programs for kids and for schools
- To be committed with the deadlines mutually agreed
- Actively to find new ways of co-operation
Brand Marketing and the IFF Combined Sales Initiative

Mr. Filip Suman
IFF Vice President
IFF 3rd Association Meeting
11th to 12th of December 2015
Need of Increased Visibility and Marketing Resources

• Number and level of International Sponsors in Floorball are on a too low level to give enough resources to develop the Sport forward

• We all need to have the 1st Real International Sponsor – A brand that all can recollect.

• In order to reach this we need to be able to provide a higher TV numbers and bigger visibility in general

• For this the Core Country Marketing Network Group has been working on the projects of the „Combined Sales“
IFF Combined Sales Idea

• To create a most interesting offer for a potential partner three big packages will be prepared

• These packages will contain marketing rights for both IFF events and Top national events in the Core countries
IFF Combined Sales Idea

- In order to have an even distribution of Events for the whole year we have included the following Events in the Package:
  - World Floorball Championships Qualifications (5-6 Events) JAN/FEB
  - IFF International Week-end FEB
  - National Cup Finals JAN-MAR
  - National Finals APR
  - IFF International Week-end/ EuroFloorball Tour APR
  - U19 World Floorball Championships MAY
  - EuroFloorball Cup Qualifications AUG
  - IFF International Week-end/U19 WFCQ SEP
  - IFF Champions Cup/IFF EuroFloorball Cup OCT
  - IFF International Week-end/ EuroFloorball Tour NOV
  - World Floorball Championships DEC
Split of Revenue

- Projected price tag of the packages and outcome for the Stakeholders:
  - Title partner (1) – 250,000 CHF
  - Each federation gets between 12,000 and 16,000 and IFF 114,000
  - Main partner (2) – 160,000 CHF
  - Each federation gets 9 – 12,000 and IFF 58,000

IFF money will be used for development
## Combined Sales Visibility Elements

### IFF Title Partner

<table>
<thead>
<tr>
<th>IFF Events</th>
<th>National Association Events</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Venue:</strong></td>
<td><strong>Venue:</strong></td>
</tr>
<tr>
<td>- One (1) Mid-circle floor commercial 3 m in diameter</td>
<td>- Two (2) rink commercials 2*0,5m (TV side)</td>
</tr>
<tr>
<td>- Two (2) Floor Commercials</td>
<td>- Two (2) second line commercials 2,5 *1m /16 x 12 sec led screen spots (TV Side)/game</td>
</tr>
<tr>
<td>- Two (2) rink commercials 2*0,5m (TV side)</td>
<td>- One (1) Goal commercial/goal (Net)</td>
</tr>
<tr>
<td>- Two (2) second line commercials 2,5 *1m /16 x 12 sec led screen spots (TV Side)/game</td>
<td>- Video screen spot 2 per game</td>
</tr>
<tr>
<td>- One (1) Goal commercial/goal (Net)</td>
<td>- Referee outfit (in International Events)</td>
</tr>
<tr>
<td>- Video screen spots 2 per game</td>
<td>- Referee outfit</td>
</tr>
<tr>
<td>- Referee outfit</td>
<td>- Surrounding area next to rink</td>
</tr>
<tr>
<td>- Surrounding area next to rink</td>
<td>- Special spectator stand</td>
</tr>
</tbody>
</table>
IFF Combined Sales Idea

- **Scope:**
  - The Target is to reach the following for the period 2017-2020
    - A maximum of three IFF International Sponsors
    - A IFF Title Partner and two Main Partners
  - These would then have the following status at the National Associations Level:
    - IFF Partner at the EFT and Friendly Internationals of Core Countries
    - IFF Partner at the National Finals and Cup Finals of Core Country

- **Participating Core Countries:**
  - CZE, DEN, FIN, GER, LAT, NOR, POL, SWE, SVK and SUI

- **Contract Scope 2 + 2 years**
System for Implementing the Sales of the Combined Sales

- IFF will have the overall Sales Responsibility and the Coordination of Sales organized by any other party.

- But there is a possibility for National Association to ask for chance to sell the partnership deal to a specific partner (for a provision).
Key Note Speaker
Sports, Match Fixing and Good Governance

Mr. Harri Syväsalmi,
Director of Sports, Finnish Ministry of Education and Culture
Chairman of the EU Council’s Expert Group on Match Fixing

IFF 3rd Association Meeting
11th to 12th of December 2015
IFF Association Meeting
Tampere, 12 December 2015

Harri Syväsalmi
Director
Sports Division
Finnish Ministry of Education and Culture

Ministry of Education and Culture
Ministère de l’Éducation et de la culture
The Council of Europe Convention on the Manipulation of Sports Competitions

- Match-fixing ticks all the boxes on organised international crime
- Online gambling is the fastest growing economic area in the EU
- The convention is the only rule of international law on the subject
Convention on the Manipulation of Sports Competitions

- Convention on the Manipulation of Sports Competitions
  - opened for signature at the 13th Council of Europe Conference of Ministers responsible for Sport in Magglingen, Switzerland, on 18 September 2014.
  - 21 signatories, 2 ratifications (December 2015)
    - EU MS: 12 signatories, 1 ratification
  - Estimated entry into force during 2016 (5 ratifications required)

- Member States can proceed to ratification after the decisions on the EU joining to the Convention
The way to an international convention against manipulation of sports competitions

• Drafting Group of a draft international convention to combat the manipulation of sports competitions (EPAS; 2012 – 2014)
  • 51 countries (incl. Japan, Australia and Canada, Belarus, Israel, Morocco and New Zealand)
  • cooperated with IOC, UEFA, WLA-EL, EGBA-ESSA-RGA, Interpol, FIBA Europe, FIFPro…
Global aspect

“Given the truly transnational character of the risk of manipulation of sports competitions and the necessity of combating this threat beyond European borders, this provision allows the convention to be applied on a wider scale.”
The purpose of the Convention is to protect the integrity of sport and sports ethics in accordance with the principle of the autonomy of sport.
The main objectives are

• “to prevent, detect and sanction national or transnational manipulation of national and international sports competitions;

• to promote national and international co-operation against manipulation of sports competitions between the public authorities concerned, as well as with organisations involved in sports and in sports betting.”

(Article 1)
Sports organisations and competition organisers are encouraged to adopt and implement rules to combat the manipulation of sports competitions as well as principles of good governance, related, inter alia to:

- prevention of conflicts of interest, including:
  - compliance by sports organisations and their affiliated members with all their contractual or other obligations;
  - the requirement for competition stakeholders to report immediately any suspicious activity, incident, incentive or approach which could be considered an infringement of the rules against the manipulation of sports competitions.
Sports organisations and competition organisers

are also encouraged to adopt and implement the appropriate measures in order to ensure:

• enhanced and effective monitoring of the course of sports competitions exposed to the risks of manipulation;
• arrangements to report without delay instances of suspicious activity to the relevant public authorities or national platform;
• effective mechanisms to facilitate the disclosure of any information concerning potential or actual cases of manipulation of sports competitions, including adequate protection for whistle blowers;
• awareness among competition stakeholders including young athletes of the risk of manipulation of sports competitions and the efforts to combat it, through education, training and the dissemination of information;
• the appointment of relevant officials for a sports competition, in particular judges and referees, at the latest possible stage.
Each Party shall encourage its sports organisations, and through them the international sports organisations to apply specific, effective, proportionate and dissuasive disciplinary sanctions and measures to infringements of their internal rules against the manipulation of sports competitions, as well as to ensure mutual recognition and enforcement of sanctions imposed by other sports organisations, notably in other countries.

Disciplinary liability established by sports organisations shall not exclude any criminal, civil or administrative liability.
Measures regarding the financing of sports organisations

• Legislative or other measures as may be necessary to ensure transparency regarding the funding of sports organisations that are financially supported by the Party.

• Possibility of helping sports organisations to combat the manipulation of sports competitions, including by funding appropriate mechanisms.

• Withholding financial support or inviting sports organisations to withhold financial support from competition stakeholders sanctioned for manipulating sports competitions, for the duration of the sanction.

• Withhold some or all financial or other sport-related support from any sports organisations that do not effectively apply regulations for combating manipulation of sports competitions.
The Olympic Movement is all about the clean athletes. They are our best ambassadors, they are our role-models, they are our treasure. Therefore we have first and foremost to protect the clean athletes. We have to protect them from doping, match-fixing, manipulation and corruption. We have to change our way of thinking. **We have to consider every single cent in the fight against these evils not as an expense but as an investment in the future of Olympic Sport.**

**The IOC to use its extra** USD 10 million to develop robust education and awareness programmes on the risks of match-fixing, any kind of manipulation of competitions and related corruption.
National platform

shall – in accordance with domestic law - *inter alia*:

a. serve as an information hub, collecting and disseminating information

b. *co-ordinate* the fight against the manipulation of sports competitions;

c. *receive, centralise* and *analyse* information on irregular and suspicious bets

d. *transmit information on possible infringements of laws* or *sports regulations* ….to public authorities or to sports organisations and/or sports betting operators;

e. *co-operate* with all organisations and relevant authorities at national and international levels, including national platforms of other States.

(Article 13)
National platform in Finland

Public authorities

- Ministry of Education and Culture
- Ministry of Justice
- Ministry of the Interior
- The Office of the Prosecutor General
- The National Police Board (= regulator)
- The National Bureau of Investigation
National platform in Finland

Sport

• National Sport Confederation / NOC
• Finnish Football Association
• Football League
• Finnish Ice Hockey Federation
• Finnish Tennis Federation
• the Players Union of Football
National platform in Finland

Betting operators

• The National Lottery Company Veikkaus LTD
National platform in Finland

• **Policy**: Advisory Board for sport-related ethical matters for the period 2015–2018 in order to coordinate and cooperate /facilitate sport ethical issues between different administrative branches and sports bodies.

• **Implementation**: The National Sport Integrity Office for antidoping and match-fixing
Common threat, common interest, common goal, common language

- **global** problem

- **solutions** both:
  - **vertical**: local, national, transnational, international
  - **horizontal**: several public authorities (sport, justice, interior…), law enforcement, prosecution, regulators, betting operators, sport movement; players
Thank you for your attention!
New IFF Materials

IFF 3rd Association Meeting
11th to 12th of December 2015
IFF School Curriculum

- The School Curriculum is aimed to give the PE teachers and other teachers the possibility to advance in the teaching of Floorball, by giving a tool to show how things are made.
- The School Curriculum has been built using two different tools to support the teacher or coach in their work.
  - All the drills have been animated to show how the drills shall be run and give the teacher/coach the opportunity to teach the right movement, even though he/she doesn’t know Floorball that well. The drills are animated in a web based program called XFBall and runs from the www.XFBall.com.
  - In addition to that all drills have if it is possible also been drawn in the material, to make the use of the School Curriculum possible also if there is no possibility to connect to internet during classes.
- The School Curriculum will be available on the IFF web page from the start of 2016, as it needs to be transferred in an electronical format.
Presentation of Upcoming IFF Events

IFF 3rd Association Meeting
11th to 12th of December 2015
6th U19 Women’s WFC 2016
Bellville, Canada

Mr. Matt Smith,
Canadian Floorball

IFF 3rd Association Meeting
11th to 12th of December 2015
WHEN THE WORLD COMES TO VISIT, WE WILL BE READY!
CITY OF BELLEVILLE

Regional population: 210,000

Located in the province of ONTARIO between Toronto and Ottawa on the main highway

Nickname: The Friendly City
QUINTE SPORTS AND WELLNESS CENTRE

One facility for all the games
Practice facilities all on site
Over 330,000 sqft of space
Within 10 km radius of all the hotels. Shopping
Under 19 Women’s World Floorball Championships 2016
4 - 8 May, 2016   Belleville, Canada

www.floorball2016.ca
ACCOMMODATIONS

5 major hotels to choose from

Accommodations packages include all meals

Countries should have selected their accommodations and notified the Local Organizing Committee
CONTACTS

BRETT@FLOORBALLCANADA.ORG
SPONSORSHIPJEPH@GMAIL.COM
Brief History of Floorball Canada

• Founded in 2001
• Member of International Floorball Federation since 2001
• Participated in World Floorball Championships since 2004
• Registered as a Canadian non-profit organization in 2006
• Board reassembled in 2008 based on collaboration of four provinces
• Established national membership structure in 2008
Floorball Canada and the IFF

Important Development Items for Canada:

• Floorball as a school sport
• Successful organization of U19 WFC 2016
• Tournaments and national championships. Great step taken with Canada Cup now a Floorball Canada event
• Relationship with Hockey Canada
• Code of Ethics
• Code of Conduct for players
Memberships

- **Total Membership:** 1,200 (as of May 2015)

- **Gender:** 89% male; 11% female

- **Level:** 75% Recreational; 22% Competitive; 3% Temporary

- **Age:** 60% 19 or under; 40% over 19
2016 U19 Women’s WFC
Floorball League of Canada

- Ottawa Blizzard Floorball Club were 2014-15 National Champions
- We currently have 5 clubs competing: Ottawa, Montreal, Toronto, Hamilton and Cambridge
- 2014-15 Final Standings:
  1. Ottawa
  2. Cambridge
  3. Toronto
  4. Markham
  5. Montreal
Hockey Canada Partnership

- Hockey Canada $20K & Floorball Canada $5K towards the common goals of getting floorball into schools (curriculum), providing workshops and establishing inter school competitions
- Schools who opt into the HC/FC School Program can apply for a subsidy towards equipment & rental, if available
- Pierre-Alexander Poulin, Hockey Canada Manager of School Programs
  Traveled to 2014 WFC in Sweden and was very impressed with IFF, how Floorball Canada is respected in world, global reach of sport, level of international competition.
Online Refereeing Certification

- Online referee education was launched at FloorballReferee.com, includes
  - Discussion forum
  - Game report and observation forms
  - Pay and development pipeline information
  - Rules and Licensing
- Enables referees to be certified at any time and location in Canada
- Completion of 28-unit video courseware earns level one certification

**Canadian referees, Jukka Kortinen and Tero Kontinen have been accepted into the development group of the IFF. They represented Canada at the Czech Open this summer**
New Board Structure & Election

- Reflect changing priorities and activities
- Better alignment with structure of other NSOs
- Create meaningful roles with accompanying set of responsibilities
- Increase ability to deliver programs and services to members

Board Positions

- President
- Vice-President
- Treasurer
- Secretary General
- Director of High Performance
- Director of Competition
- Director of Marketing and Communication
- Director of Player Development
- Director of Sport Education
- Director of Referee Development
The Future of the Canada Cup
6th IFF Champions Cup 2016
Borås, Sweden

Mr. Magnus Nilsson, SIBF Event Manager
The Champions Cup is the championship tournament for the European Top Club teams. The tournament, edition 2016, will be played with 12 teams (6 men’s teams and 6 women’s teams) 30 September to 2 October in Borås, Sweden.

Participating teams:
- National champions of Sweden, Finland, Switzerland and Czech Republic 2016.
- The winner (or runner up) of the Swedish Super League (SSL) 15/16.
- The Champion of EuroFloorball Cup 2015 [Nauka MP (RUS) and Greåker (NOR)].
The City of Borås

• The City of Borås is the home town of SP Technical Research Institute of Sweden (SP), which operate and manage the IFF certification system of all sticks, balls, goals, rinks and face mask for goal keepers.

• Arrivals/departures from Gothenburg-Landvetter Airport – located only 40 km from Borås (25-30 minutes with car/bus).
Arena: Boråshallen


- For practice sessions:
  Almåshallen – located 1.2 km from First Hotel Grand Borås and 2.1 km from Comfort Hotel Jazz/ Best Western Hotel Borås.
Hotels

- First Hotel Grand Borås – for 8 teams (750 m to Boråshallen)
- Comfort Hotel Jazz – for 4 teams (1.2 km to Boråshallen)
- Best Western Hotel Borås – for IFF/Referees/LOC (1.2 km to Boråshallen)
CHAMPIONS CUP
BORÅS, SWEDEN
30 sep - 2 oct 2016
Welcome to Sweden

floorballchampionscup.eu
facebook.com/FloorballChampionsCup
@floorballcc
@floorballcc
# iffcc2016
11th Men’s WFC 2016
Riga, Latvia

Ms. Dace Grizane
IFF 3rd Association Meeting
11th to 12th of December 2015
International Floorball Federation (IFF)

Recognised by the IOC

Ordinary member of SportAccor
Facts and figures

• Area of Latvia: 64 589 km²;
• Population of Latvia: 2 172 812;
• The largest cities: Riga, Daugavpils, Liepaja, Jelgava, Jurmala, Ventspils and Rezekne;
• Official language: Latvian;
• Political system: Republic; parliamentary democracy;
• National currency: Euro.
Riga

Riga is the capital of the Republic of Latvia and the largest city in the Baltics.
International Airport “Riga”

Riga International Airport is the largest airport in the Baltic states with direct flights to over 80 destinations in 30 countries. The airport is located in a distance of 10 km from Riga city center.
Riga Passenger Terminal

Riga Passenger Terminal is located in a 20 minutes walking distance from Riga city center;
From Riga Passenger Terminal is a regular connection with Stockholm by Tallink ferries.
**Olympic Sports Centre**

The 2nd competition Arena  
The Arena with two rinks for practice sessions;  
Was built: 2005;  
Capacity of spectators: 800;  
The most significant event, that occurred Olympic Sports Centre - a NATO summit in November, 2006.
Arena “RIGA”

The main competition Arena.
The distance in between of Olympic Sports Centre and Arena Riga is 100 meters;
Was built: 2006 - basically for The IIHF Ice Hockey World Championship 2006;
Capacity of spectators: 10 300;
Arena "Riga" - Home Arena to the Continental Ice Hockey League club "Dinamo Riga" since 2008.
Group ballot

The group ballot will be held on April 9th, 2016, during SuperFinals of ELVI Floorball league.

At the same day - First Day stamping of the special WFC stamp.

Everyone is welcome to attend a group ballot event!
Preparations

The support from Latvia’s government is confirmed.

Negotiations with Riga city council are in process.

Negotiations with supporters and partners are in progress.
We expect

500 invited guests

250 volunteers

280 media representatives

105,000 spectators
Accommodation

The negotiations with the hotels are started

The first information about accommodation options will come in February

All the hotels will be in and around city center because of possible traffic jams

It is possible already to send your requests to: 
hotels@floorball.lv
Tickets

Ticketing company - “Bilesu serviss”, the largest ticket selling system in the Baltic states.

Pre-sale will start in the middle of April.

The web page: www.bilesuserviss.lv
Homepage available in English.

Estonian homepage available also in Finnish. There are 3 salespoints in Helsinki.
The Estonian page: www.piletilevi.ee

Email: tickets@floorball.lv
Official web page and social media

Will be announced in January - before qualifications.

Starting from January we will use all IFF WFC social media channels for the campaign.

The media email: media@floorball.lv
LOC OFFICE

WFC2016 office
Latvian Floorball Union
Dzirnavu street 16
LV-1010
Latvia

Phone: +371 27885552
Main email: office@floorball.lv

Accommodation: hotels@floorball.lv
Media services: media@floorball.lv
You all are very welcome to Latvia for the 10th Men’s WFC and hope to see your fans enjoying this Floorball celebration with us!
Conclusions and Closing of the 3rd IFF Associations Meeting

Mr. Tomas Eriksson,
IFF President
IFF 3rd Association Meeting
11th to 12th of December 2015
Thank You for your attention